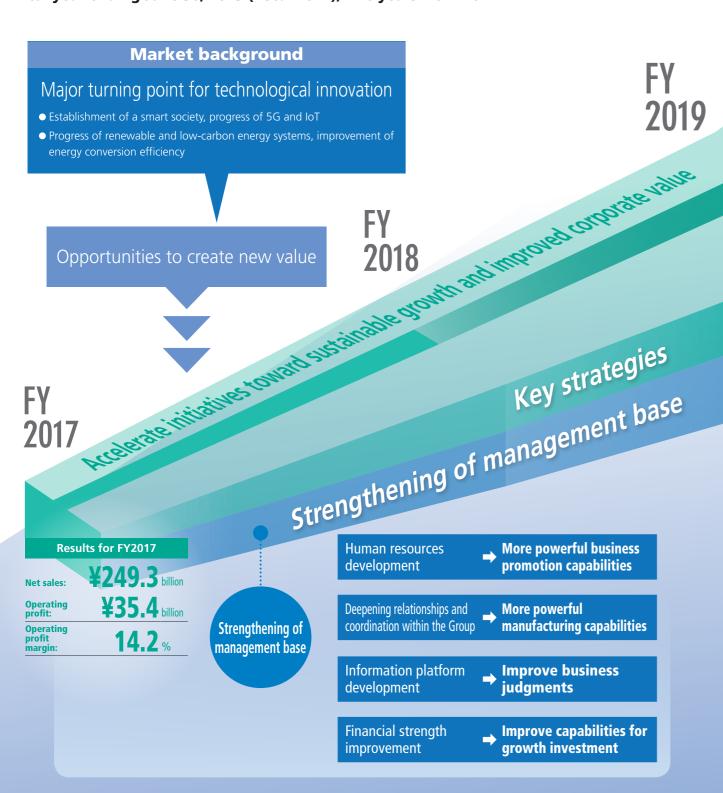
Revised Mid-term Management Plan and Growth

Whereas ULVAC's targets under the mid-term management plan announced in August 2017 were net sales of ¥250 billion and operating profit of ¥35 billion on a consolidated basis for the fiscal year ending June 30, 2020 (fiscal 2019), the final year of the plan, we made upward revisions to these targets for the final year in view of the strong financial performance in the fiscal year ended June 30, 2018 (fiscal 2017). Moreover, considering the growth strategies for the next round of growth, we target net sales of ¥300 billion and an operating profit margin of 16% on a consolidated basis for the fiscal year ending June 30, 2023 (fiscal 2022), five years from now.



Strategies

Update!

¥265 billion

New targets

for FY2019

(Fiscal year ending June 30, 2020)

Initial target: ¥250 billion (+¥15 billion)

China market

Net sales:

2020

Targets for FY2022 (Fiscal year ending June 30, 2023)

Vision

 Highly profitable corporate manageal business partners

 Human resources development for the next leap forward and a corporate culture that relishes challenges

Reinforce sales and production, achieve business

Toward further growth

ment by comprehensively utilizing vacuum technology, maximizing synergy among equipment, materials, deposition processing, analysis & services, and cooperating with glob-

Semiconductor production Achieve growth in tandem with memory and logic equipment business Achieve growth by seizing business opportunities brought Electronic device production about by technological innovation accelerated by 5G equipment business FPD and PV production Respond to continuous long-term investments equipment business centering on large-screen TVs and OLEDs Components business, materials business, Achieve growth as stable revenue bases and customer support business

arowth

Promotion of business growth

Key strategies

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